

Rakesh Singal

Partner (USA)



Location

New York

Specialization

Business Analysis
Administration

Characteristics

Cool
Composed
Hard-working
Trouble-shooter

Rakesh joined ebusinessware in the capacity of sales manager in our New York office. He found the ebusinessware portfolio of clients and projects very impressive and got intrigued by the diversity and quality of high profile projects that our associates were running in different leading financial institutions all over the world. He expressed his desire to join the delivery force of ebusinessware along with administration work. His ambitious attitude was appreciated by ebusinessware and he was soon made General Manager of Administration enabling him to obtain a preview of ebusinessware clients and the profile of work.

At an appropriate time, ebusinessware senior management provided Rakesh with an opportunity to perform a project management initiative at a huge financial institution in Washington DC where he got his first hands on experience of working in a large US corporate. ebusinessware honed Rakesh's skill set further in the area of business analysis by rotating him through EIASE's business analysis track and immediately provided him with an opportunity to interview an emerging client in the area of strategy management in upstate New York after which he completed business requirements that created sparkles in the eyes of this experienced and sophisticated client.

Rakesh wanted to learn and do even more and was given a very challenging assignment of writing Business Requirements and Functional Requirements for a complex Credit Derivatives Trading system. He went through training program on ebusinessware's process management methodology called UniRAD and was ready to take head on the newly given challenge. Once again, Rakesh was successful by completing his part of the project in time.

As the next step, Rakesh was prepared for a big-time project and indeed, he got one. In this new initiative, he started managing a team of client's own project managers by guiding them using his training on UniRAD and experience gained over the last few state of the art assignments.

Looking back, Rakesh's hard work, his aspirations to learn and perform, excellence in execution on all of his clients' projects paid off and naturally, Rakesh was elevated to the level of Partner.



Success Stories

The graphic features a silhouette of a person in a suit standing with arms raised in a 'V' shape, positioned above a stylized globe. The words 'Success Stories' are written in a large, light-colored font across the top of the globe.