

Masood Khatri

Partner & Director of Insurance Technology



Location

New York

Specialization

Microsoft and
Java Technologies
Insurance Industry

Hobbies

Travel
Movies

Playing with Latest
and Great Technologies

Characteristics

Achiever
Focused
Customer Orientated
Great believer in
Teamwork Motivator

At a very young age, Masood joined ebusinessware in the capacity of an HTML and ASP developer as part of a big and newly formed team of diversified professionals comprising Java, C++, Microsoft technologies, Oracle, QA, Tech writers, and business analysts. ebusinessware took the entire team through a journey where business domain and process knowledge was imparted. This young team, with an immense and positive energy and utmost trust in the organization, became unified in no time. Brain storming and norming sessions were held, during which the group worked closely with each other and Masood turned out to be one of the most cooperative and energetic members. He happily agreed to switch his role to handle different technologies with complete faith in himself and the team leader. The result was a successful implementation of a complex project for a demanding client in record time but above all, recognition of Masood as a very cooperative person with positive attitude towards peers as well as seniors.

“One good deed leads to another”, Masood was provided with the responsibility to handle a very exciting and different offshore project that was medium in size and used Microsoft technology as well as exclusive 3rd party software components. Masood traveled in and out of the country and handled team very well.

This led to another stimulating opportunity for Masood where he handled a bigger offshore-on-site project along with Rajesh to lead the offshore team in Bangalore successfully. Quite in keeping with everyone's hope and wishes, Masood was producing a successful string of projects forcing the ebusinessware management to consider entrusting him with a much bigger opportunity.

The time was ripe, for, ebusinessware management assigned him with a bigger and once in a life time opportunity which Masood took in his stride and rest is history. In no time, he was managing multiple projects with teams spanning multiple geographies. “He was a delight to work with,” said his first independent client. Later, he went on to handle multiple divisions of the same rather large and prestigious clients.

Masood played a great role in shaping ebusinessware's training facilities and also played a stellar role in creating a strong foundation for ebusinessware in USA. His everlasting enthusiasm and helpful attitude have been an example to many of his direct reports who treat him as role model.

His hard work, tireless positive attitude, and willingness to learn and impart knowledge bore fruit. He had elevated from developer to manager to director to Partner within a very short span of association with ebusinessware just a couple of years. Masood's evergreen pursuit to achieve the next level of success is unending and ebusinessware has always recognized his achievements by knighting him with one accolade after another graciously.

Masood was also selected to attend ebusinessware's internal applied institute for learning the advanced concepts in the areas of applying entrepreneurial approach to projects and selling to supplement his natural ability to adapt to new surroundings and roles.

Masood constantly stresses the importance of building long-term relationships with clients based on trust arising from repeatable success.